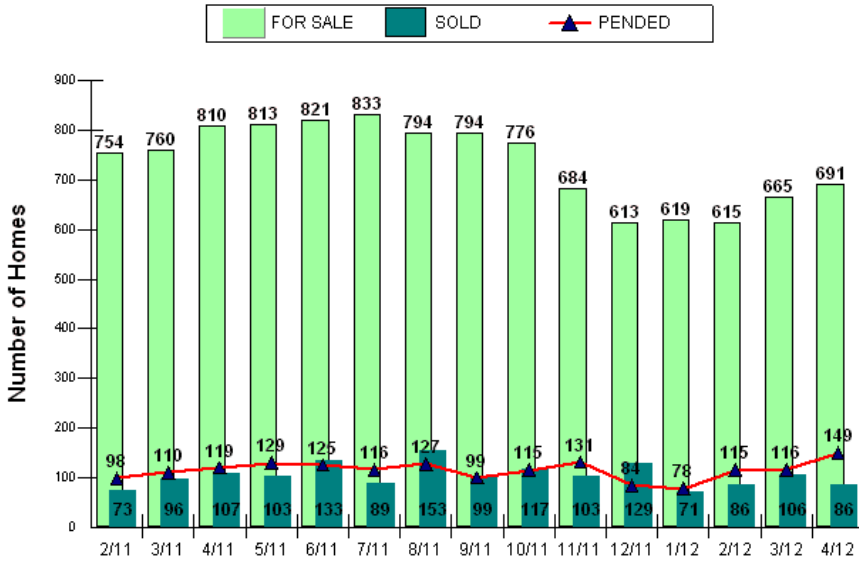




Iowa MLS Areas Combined*

Property types: All Residential Property Types - Resale & New Construction
 Price Range: 0 - No Limit

Number of homes for Sale vs. Sold vs. Pending



Homes Closed in Apr. 2012: **86**

Homes Placed under Contract in Apr. 2012: **149**

Supply of Homes – Months of inventory: **8.**
 (Assuming no others were to enter market)

Market Advantage - **Buyer**
 (Buyer's market: more than 6 months of inventory
 Seller's market: less than 3 months of inventory
 Neutral market: 3 - 6 months of inventory)

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*Area 1 - 12, 14A, 14B, 14C, Harlan, Mo Valley/Logan, Nebraska, Southwest Iowa

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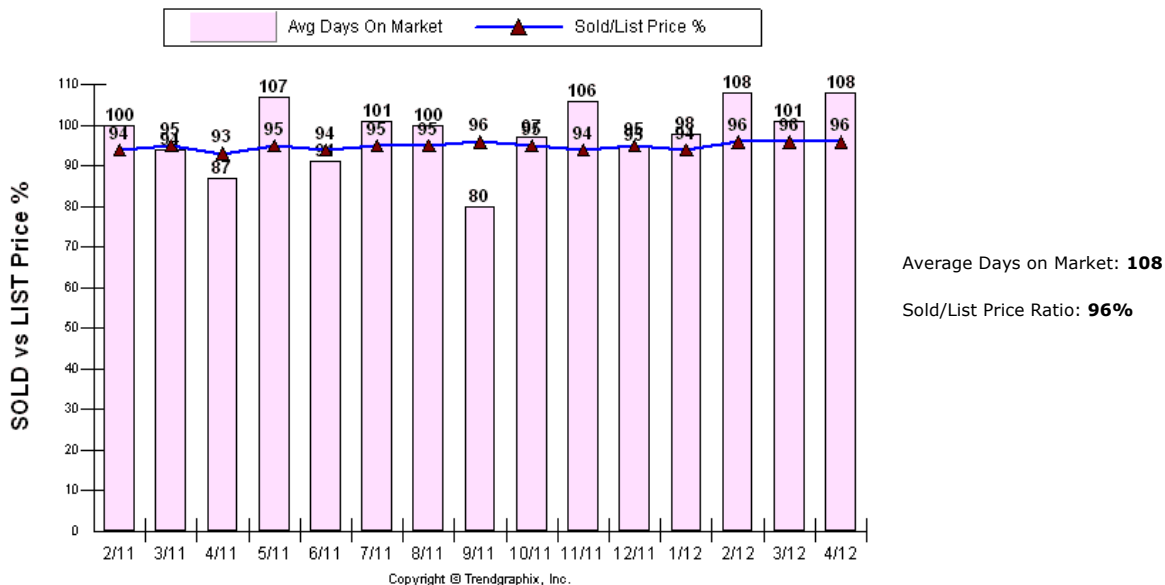




Iowa MLS Areas Combined*

Property types: All Residential Property Types - Resale & New Construction
 Price Range: 0 - No Limit

Days on Market & Sold/List Price %



*Area 1 - 12, 14A, 14B, 14C, Harlan, Mo Valley/Logan, Nebraska, Southwest Iowa

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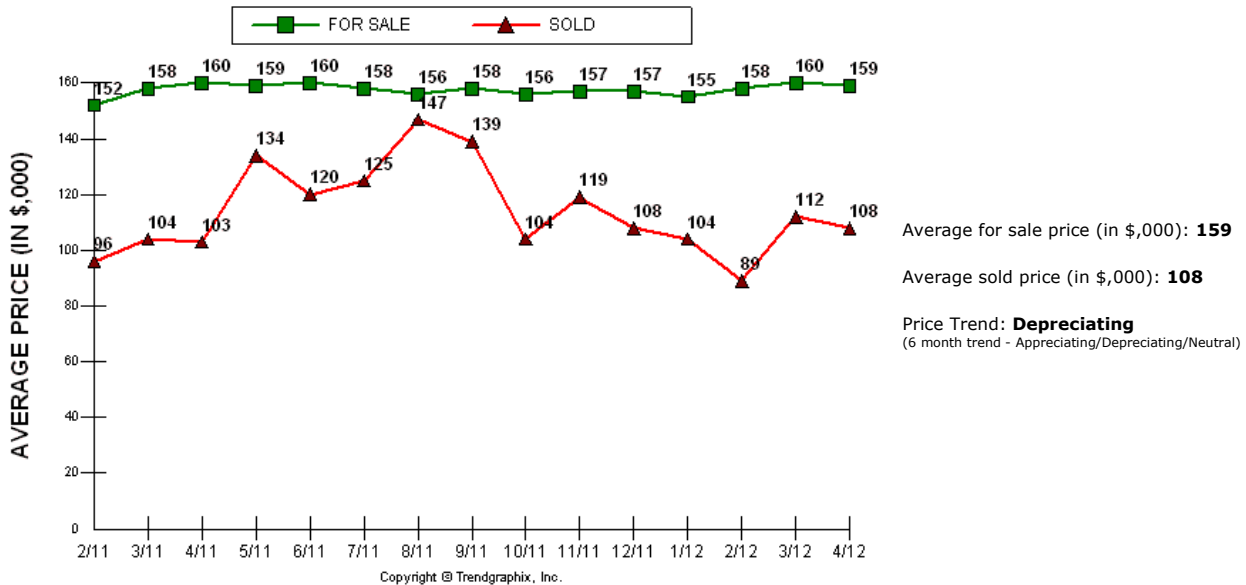




Iowa MLS Areas Combined*

Property types: All Residential Property Types - Resale & New Construction
 Price Range: 0 - No Limit

Average Price for Sale & Sold



*Area 1 - 12, 14A, 14B, 14C, Harlan, Mo Valley/Logan, Nebraska, Southwest Iowa

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