

# COUNCIL BLUFFS MLS - Excl. NEW CONSTRUCTION

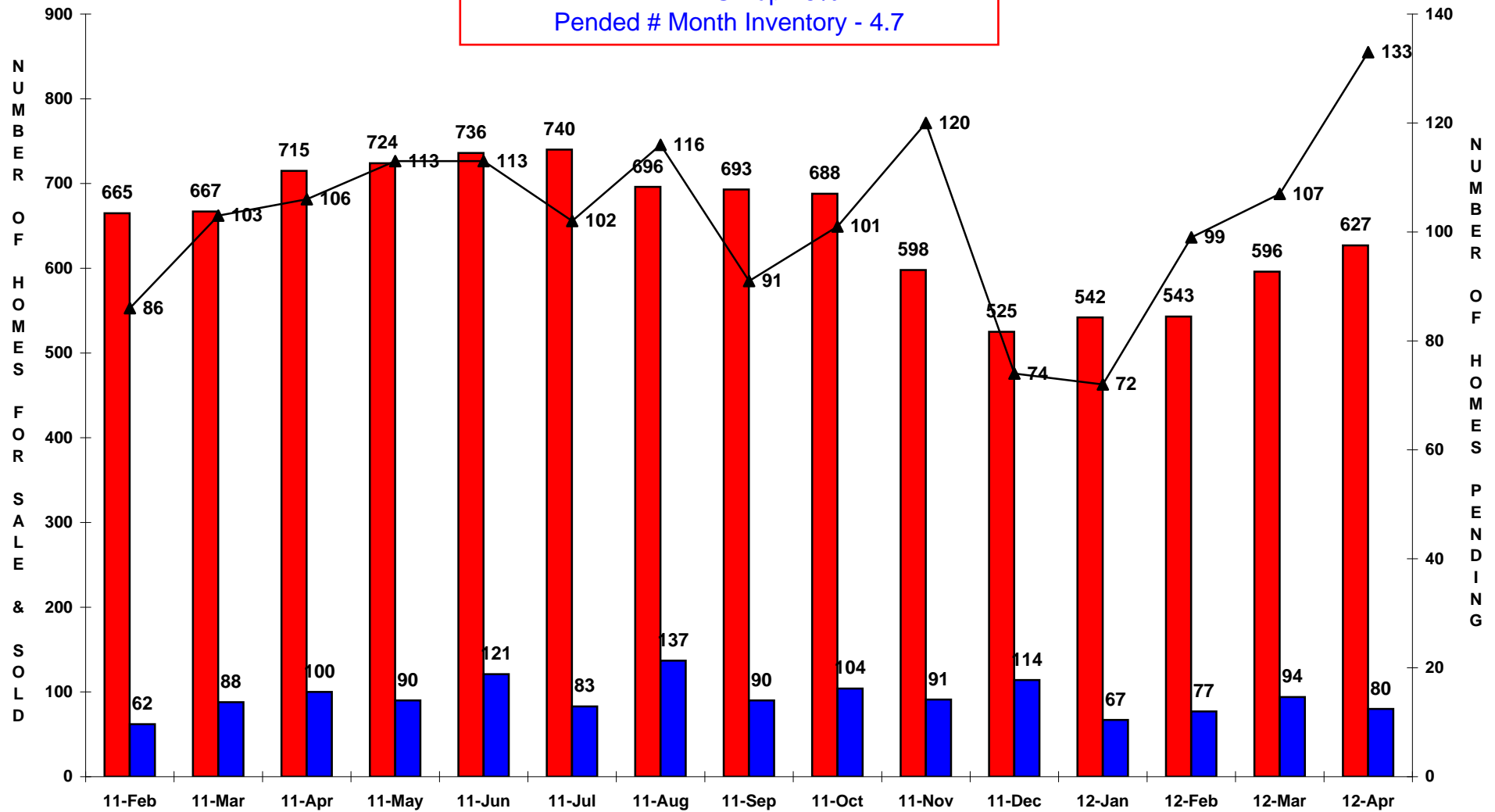
(residential, single family, detached only)



THE POWER TO PERFORM.

For Sale Sold Pended

**April 2011 - April 2012**  
 FOR SALE - down 12%  
 CLOSED - down 20%  
 PENDING - up 25%  
 Pended # Month Inventory - 4.7



All reports presented are based on data supplied by the Council Bluffs IA Association of Realtor and Great Plains Realtors/Omaha Area BOR or their MLSs. Neither the Associations nor their MLSs guarantee or are in anyway responsible for their accuracy. Data maintained by the Associations or their MLSs may not reflect all real estate activities in the market. Information deemed reliable but not guaranteed.

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# COUNCIL BLUFFS MLS - NEW CONSTRUCTION

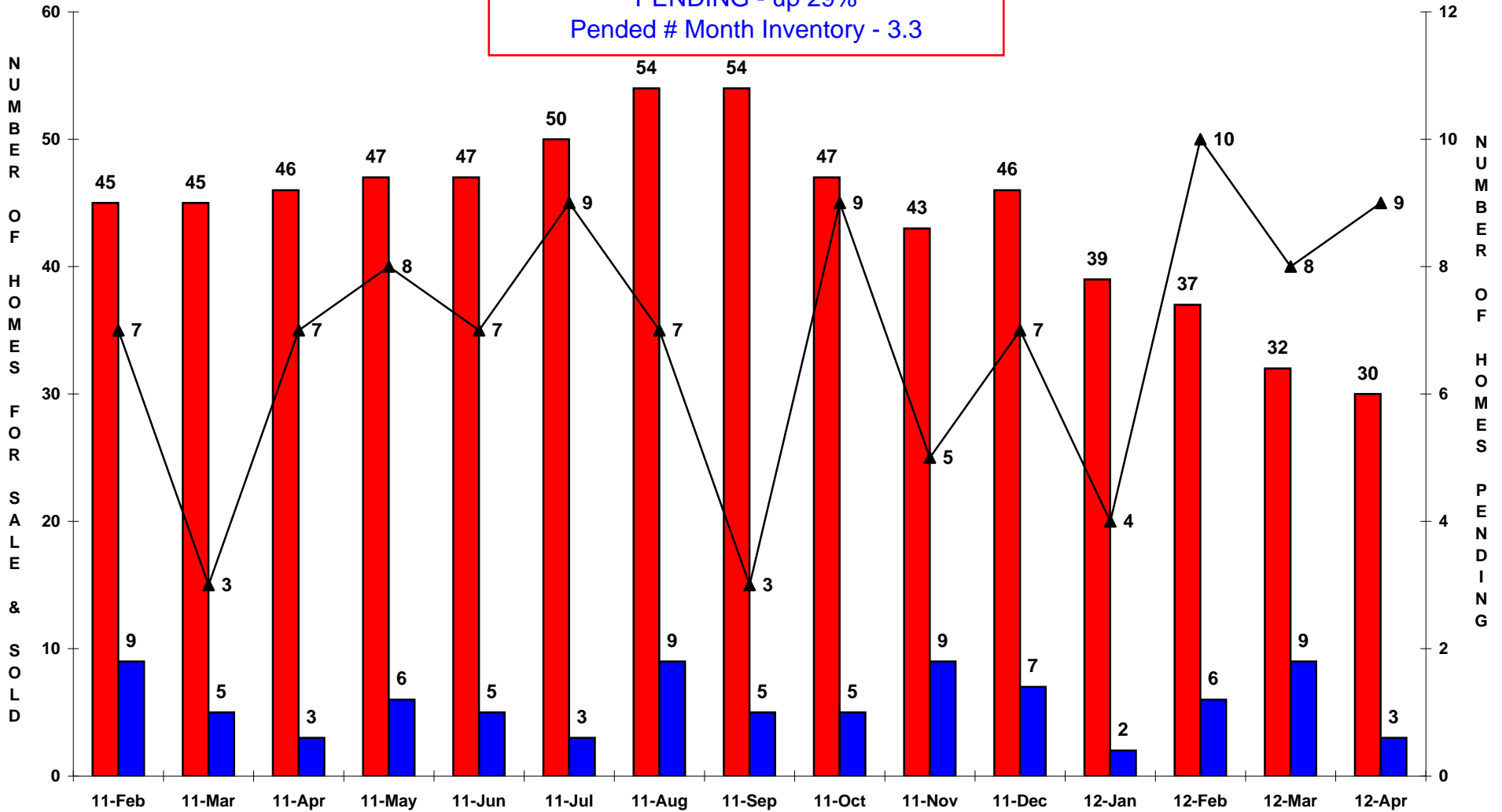
(residential, single family, detached only)



THE POWER TO PERFORM.

For Sale Sold Pended

April 2011 - April 2012  
 FOR SALE - down 35%  
 CLOSED - even  
 PENDING - up 29%  
 Pended # Month Inventory - 3.3



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# COUNCIL BLUFFS MLS - TOTAL MARKET

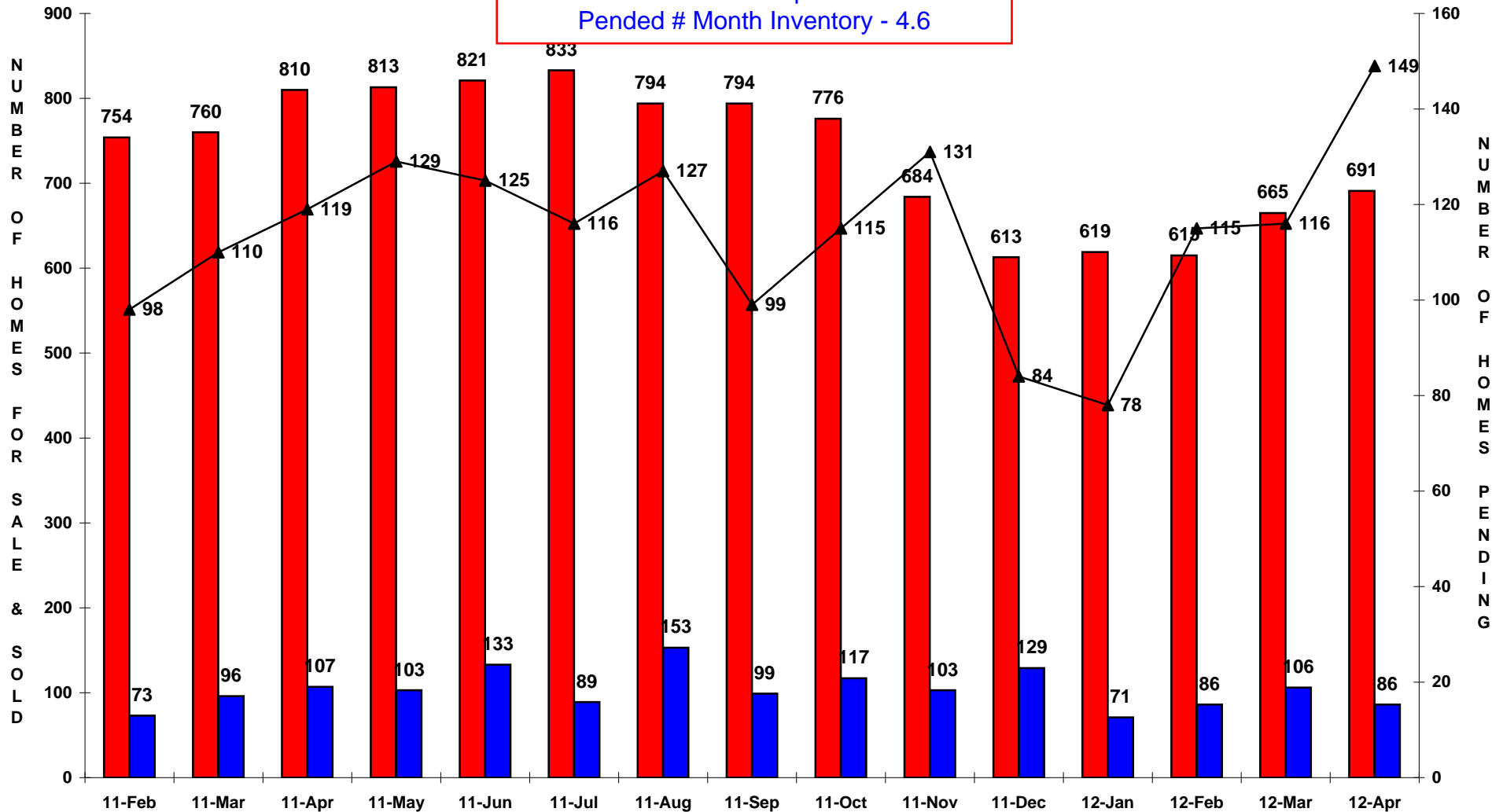
(residential, single family, detached only)



THE POWER TO PERFORM.

For Sale Sold Pended

April 2011 - April 2012  
 FOR SALE - down 15%  
 CLOSED - down 20%  
 PENDING - up 25%  
 Pended # Month Inventory - 4.6



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